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November 10, 1993

TELECOPY 804-274-4780

Ms. Clare C. Purcell
Philip Morris Management Corp.
P.O. Box 26583
4201 Commerce Road
Door 17
Richmond, Virginia 23234

Re: Umbrella Grant to the IAQ Group at TDSA

Dear Clare:

As we have discussed, we have requested and received a proposal from the Sterling Group for a one-year "umbrella grant" to work on IAQ projects. Originally envisioned as a transition year "umbrella grant," working from a multiple-company smoking and health grant to a multiple-company IAQ grant, at this stage, for background reasons we have discussed, consideration of the "umbrella grant" would probably be in the context of Philip Morris funding.

A copy of the discussion document for the transition year umbrella grant is enclosed. We would be glad to discuss this further in any manner the Company would find useful.

The overall objective of such a grant would be to provide IAQ-related funding to the Sterling Group that would help provide additional background and expertise that they might use and rely upon in addressing IAQ in indoor smoking issues in the variety of contexts and circumstances that may reasonably arise in the not too distant future.

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CC: B. 9781 AM

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As I mentioned, this had earlier been discussed with Steve in the context of multi-company support.

Sincerely,



Leo P. Dreyer

LPD/tks

Enclosure

cc: Steven C. Parrish, Esq. (w/encl.)
Denise F. Keane, Esq. (w/encl.)

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